

Title: **NEW ADB BUSINESS OPPORTUNITIES,
PROPOSED ADVISORY AND OPERATIONAL
TECHNICAL ASSISTANCE (AOTA)
PROJECTS, SEPTEMBER 2006**

Subject Country(ies) India, Laos and Pakistan

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This report alerts U.S. firms to **US\$ 2.5 Million** in new, potential procurement of consulting services under the Asian Development Bank's (ADB) technical assistance (TA) programs. Opportunities are reported for India, Laos and Pakistan. For 2005, U.S. firms, including many small consulting firms, succeeded in winning US\$46.26 million ADB-funded national technical assistance contracts out of a total ADB-financed consulting budget of US\$410.03 million.

The ADB selects a consultant for a TA grant based on its prior Expression of Interest (EOI). An EOI can be transmitted on-line through the ADB website (www.adb.org); afterward it will be acknowledged automatically. Firms may opt to send a hardcopy follow-up EOI addressed to Director, Central Operations Services 1 Division or Director, Central Operations Services 2 Division, with a copy to the ADB Project Officer. The EOI should relate a firm's experience and expertise to the ADB project. It is important for a U.S. firm to emphasize that it has similar project experience in the country or in a similar geographic area, rather than present a general profile of its consulting activities. A separate EOI should be submitted for each project. The project name indicated in the EOI should exactly match that listed in the ADB Business Opportunities publication to avoid confusion.

To be considered for employment, consulting firms must register on the ADB's DACON (Data on Consulting Firms) system, or for individual consultants, on the DICON (Data on Individual Consultants) system. Otherwise, their EOIs will not be accepted. DACON and DICON registration can be done on-line at www.adb.org/consulting.

ADB's DACON (<http://www.adb.org/Consulting/dacon.asp>) is a database of firms and other organizations from the ADB's member countries that are qualified to provide consulting services for ADB projects. The DACON contains information on the experience and capacity of the firms and organizations. ADB requires firms or organizations to register on the DACON so that the ADB can consider them for short-listing for a technical assistance project. The term "firm or organization" covers all sources of consultants, such as consulting firms, government agencies, public sector organizations, national and international institutions and non-government organizations.

The DICON (<http://www.adb.org/Consulting/dicon.asp>) system contains the names of persons who are citizens of ADB's member countries; are at the forefront of their respective fields; and may be practicing consultants or employees, whose organizations are prepared to release them for short periods to serve ADB; or retired persons with special experience who are still active.

Firms may also send a notification copy of their EOIs to the U.S. mailing address for the U.S. Commercial Service Liaison Office to the ADB, Attention: Kenneth Reidbord, Senior Commercial Officer, PSC 500 Box 33, FPO AP 96515-1000, or to the same office at its international mailing address: 25th Floor Ayala Life-FGU Center, 6811 Ayala Avenue, Makati City, Metro Manila, Philippines 1226; Phone: (63-2) 887-1345; Fax: (63-2) 887-1164; E-mail: manila.adb.office.box@mail.doc.gov. These projects are likewise available on our website at <http://www.buyusa.gov/adb>. This office works closely with the Office of the U.S. Executive Director to the ADB to increase American awareness of, and participation in, the ADB's activities.

The projects listed in this report are now being actively processed by the ADB. For more information on these projects, the name of the ADB project officer is indicated in the project brief. The U.S. Commercial Service Liaison Office to the ADB is ready to provide assistance to U.S. firms upon request.

The following technical assistance projects are reprinted with permission from the Asian Development Bank, from the ADB website at <http://www.adb.org> and appeared for the first time in August 2006. For more information on development in Asia and the Pacific, see <http://www.adb.org>.

**ADVISORY AND OPERATIONAL TECHNICAL ASSISTANCE (AOTA)
PROJECTS, SEPTEMBER 2006**

A. INDIA

Project Name : **Urban Transport Strategy**
Project No. : IND-40006-01
Executing Agency : Ministry of Urban Development
(Formerly Ministry of Urban Development & Poverty Alleviation)
Contact: Project Director
Fax No.: 91-11 - 23061446, 23061379
Address: Nirman Bhawan, Maulana Azad Road
New Delhi 110011, India
TA Amount : US\$ 1,000,000.00
Sector/Sub-sector : Transport & Communications /Multimodal Transport & Sector Dev.

Objectives and Scope:

The purpose of the TA is to ensure safe, affordable, quick, comfortable, reliable and sustainable access for the growing number of city residents to jobs, education, recreation and such other needs within India's cities in accordance with the NUTP. The urban transport strategy will provide guidance for the central government, state governments and local authorities to determine alternative policy measures to achieve the NUTP objective.

Consulting Services:

The TA will engage three (3) individual consultants and one (1) consultant team. Under the integral urban transport strategy component, individual consultants will be an Urban Transport Planner, an Urban Transport Policy/Regulation Specialist, and an Urban Transport Engineer cum Traffic Modeler. The three specialists will provide a total of 15 international person-month inputs for the period of TA implementation (6 months). Under the subsector-specific measure component, a consultant team will be engaged to provide about 12 person-months of international consulting services for four (4) months. The consultant team for the component will have expertise in an urban transport engineer as team leader, an urban rail safety engineer, and a rapid bus safety engineer.

Project Processing Stage: Fact-Finding Mission Completed : 5 July 2006

Recruitment of Consultants:

Individual consultants will be engaged for the required experts in accordance with ADB's Guidelines on the Use of Consultants. A team of consultants, from an international consulting firm, will be selected and engaged by ADB using ADB's quality- and cost-

based selection procedures and in accordance with its Guidelines on the Use of Consultants (using the simplified technical proposal procedure). Recruitment of Consultants expected to take place on August 2006.

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B. LAOS

Project Name	:	Institutional Strengthening for Rural Finance
Executing Agency	:	Bank of the Lao People's Democratic Republic
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	Fax. No. :	856 21 238192
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	Address :	Yonnet Road, Vientiane
		Lao PDR
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Agricultural Promotion Bank

TA Amount : US\$ 700,000.00
Sector/Subsector : Finance /Finance Sector Development

Objectives and Scope :

The objective of the TA is to assist the Government to (i) coordinate and integrate rural and microfinance policy reforms and program implementation, (ii) carry through the policy lending phaseout plan and performance based recapitalization of the Agriculture Promotion Bank (APB) to ensure its full transition to a commercially-oriented operations within three years; and (iii) formulate and document a simplified mechanism, policies and procedures for residual on-budget policy lending; and (iv) assist APB to build capacity in its human resources management.

Consulting Services :

A total of 16.0 person months of international specialists will be required, comprising a microfinance specialist/team leader (5 person-months), a bank restructuring specialist (3 person-months), a corporate planning specialist (2 person-months), and a human resources specialist (6 person-months).

Project Processing Stage : For President's Consideration : 27 July 2006

Recruitment of Consultants :

Recruitment of consultants expected to take place in September 2006.

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C. PAKISTAN

Project Name : **Renewable Energy Policy Formulation and Capacity Development of the Alternate Energy Development Board**

Project No. : PAK 34339-02

Executing Agency : Alternative Energy Development Board
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Constitution Ave., Islamabad, Pakistan

TA Amount : US\$ 800,000.00

Sector/Sub-sector : Energy/Renewable Energy

Objectives and Scope:

The goal of the TA is to facilitate the process of the development of Renewable Energy (RE) Policy of Pakistan. The purpose of the RE policy is to expedite the process of developing indigenous, nonpolluting, and renewable sources of energy to help meet Pakistan's power shortage and improve the quality and reliability of the power system, including such issues in rural areas. This will also help addressing energy security concerns and poverty reduction program of the Government. There are two main components of the proposed TA. The first one is to facilitate the process of development of a comprehensive RE policy. The second component covers the capacity development of the Alternative Energy Development Board (AEDB). The TA will result in: (i) allowing AEDB to timely finalize RE policy and carry out its mandate to facilitate and coordinate various RE initiatives, and (ii) capacity development of existing and new AEDB staff.

Consulting Services:

18 and 24 person months of international and domestic consulting services will be needed. RE policy expert will be the team leader. Services of RE technical experts (wind, solar, waste to energy, small to medium hydropower, etc), energy economist, institutional development specialist will also be needed.

Project Processing Stage

SRC Completed : 9 August 2006

Recruitment of Consultants

Recruitment of Consultants expected to take place in October 2006

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